

## **Market Overview**

		Aug. 2025	Jul. 2025		Aug. 2024	Month-Over- Month	Year-Over- Year
Residential (Detached + Attach	ied)						
Active Listings at Month's End		13,059	13,995		10,724	-6.69%	21.77%
New Listings		4,686	5,354		5,117	-12.48%	-8.42%
Pending		3,921	3,618		3,554	8.37%	10.33%
Closed		3,636	3,861		3,850	-5.83%	-5.56%
Close Price - Average	\$	716,245	\$ 696,037	\$	708,017	2.90%	1.16%
Close Price - Median	\$	593,250	\$ 588,500	\$	590,000	0.81%	0.55%
Sales Volume	\$	2,604,267,881	\$ 2,687,397,140	\$	2,725,865,170	-3.09%	-4.46%
Days in MLS - Average		48	40		37	20.00%	29.73%
Days in MLS - Median		30	24		21	25.00%	42.86%
Close-Price-to-List-Price Ratio		98.52%	98.67%		98.88%	-0.15%	-0.36%
Detached							
Active Listings at Month's End		9,025	9,707		7,497	-7.03%	20.38%
New Listings		3,470	3,910		3,689	-11.25%	-5.94%
Pending		3,035	2,757		2,646	10.08%	14.70%
Closed		2,803	2,968		2,892	-5.56%	-3.08%
Close Price - Average	\$	796,546	\$ 777,326	\$	794,106	2.47%	0.31%
Close Price - Median	\$	649,000	\$ 650,000	\$	651,500	-0.15%	-0.38%
Sales Volume	\$	2,232,719,633	\$ 2,307,103,638	\$15	2,296,554,337	-3.22%	-2.78%
Days in MLS - Average		44	37		36	18.92%	22.22%
Days in MLS - Median		27	21		19	28.57%	42.11%
Close-Price-to-List-Price Ratio		98.58%	98.78%		98.90%	-0.20%	-0.32%
Attached							
Active Listings at Month's End		4,034	4,288		3,227	-5.92%	
New Listings		1,216	1,444		1,428	-15.79%	
Pending		886	861		908	2.90%	
Closed		833	893		958	-6.72%	
Close Price - Average	\$	446,036	\$ 425,861	\$	448,132	4.74%	
Close Price - Median	\$	385,000	\$ 390,000	\$	397,125	-1.28%	
Sales Volume	\$	371,548,248	\$ 380,293,502	\$	429,310,833	-2.30%	
Days in MLS - Average		59	54		40		
Days in MLS - Median		44	38		26		
Close-Price-to-List-Price Ratio		98.32%	98.33%		98.81%	-0.01%	-0.50%



## **Market Highlights**

### Realtor® Insights:

- Standing inventory is putting downward pressure on prices, and while Realtors® are often taught that "price fixes everything," recent price drops aren't making as much impact in this market. Be cautious when advising sellers to reduce their price too quickly or "chase the market down"—many buyers are simply taking their time to sift through active listings.
- Timely showing feedback is more important than ever. Providing clear, factual
  and constructive feedback, whether positive or negative, helps our industry
  stay collaborative and allows listing agents to better guide their sellers.
- With hail season behind us and cooling temperatures ahead, now is a great time for sellers planning to list later in the year to pre-inspect roofs and HVAC systems, proactively address any repair items and file away the reports to share with winter buyers as MLS supplements.
- Buyers today are increasingly inclined to offer significantly below asking price, regardless of a home's days on the market. Many are citing headlines about excess inventory, extended market times and a shift toward a "buyers' market."

#### **Local News:**

- This summer, Denver had the highest share of listings with a price cut in the nation, with 36.8 percent of active homes experiencing at least one price cut.
- Denver's draft Downtown Area Plan outlines a 20-year vision to reshape the urban core with redesigned streets, new parks and green corridors, expanded transit and trail connections and office-to-housing conversions, all aimed at creating a more walkable, livable downtown.
- Once a leader in economic expansion during the 2010s, the Denver Metro area
  has cooled in recent years. Job growth, retail sales and population gains are
  now closer to average compared to other cities, with markets like Austin and
  Phoenix outpacing Denver's current trajectory.
- Trader Joe's announced two new Colorado locations: one in a mixed-use development in Platt Park and another in Northfield.
- The most expensive house currently for sale in the U.S. hit the market in Aspen last week: a 74.1-acre property listed at \$300 million.
- The RiNo Art District launched the RiNo Made Pop-Up program to fill vacant commercial spaces while supporting local artists. Selected artists receive a \$1,500 stipend and several months of free rent, allowing them to host exhibitions and open studio hours.
- Denver City Council approved a measure to abolish parking minimums citywide, giving developers more flexibility to build housing and commercial projects without required parking spaces.
- A three-acre community park, an Asian-themed food hall and hundreds of new apartments and townhomes are planned for Downtown Westminster, marking the next phase of redevelopment at the former Westminster Mall site and boosting optimism for the area's future.

#### **National News:**

- Determining how many buyers are actively in the market is far from an exact science. Redfin recently shared its methodology for estimating buyer activity, which relies on complex formulas and assumptions. While useful, this highlights the importance of working with Realtors® who are out in the field daily and have real-time insights into market behavior.
- Amacon is suing a subcontractor for \$10 million, alleging that the premature removal of structural supports at Upton, Denver's largest condo project since 2009, jeopardized the building's stability and caused delays of more than 10 weeks.
- Warm Eucalyptus has been named Valspar's 2026 Color of the Year. The soft, nature-inspired hue reflects consumers' growing desire for comfort, nostalgia and a deeper connection to nature, offering spaces that feel both nurturing and adaptable.
- According to Forbes, newly built homes are now selling for significantly less than existing homes. In June 2025, new homes sold for nine percent less than existing homes, marking the eighth occurrence since May 2024. For perspective, this pricing inversion only happened twice between June 1982 and May 2024.

### **Mortgage News:**

- The average 30-year fixed mortgage rate has dipped to 6.56 from 6.58 percent, its lowest level in about 10 months, offering renewed opportunities for refinancing and homebuying. Meanwhile, 15-year fixed rates hovered near 5.69 percent.
- As mortgage rates ease, refinancing is thawing. An estimated two million homeowners may benefit now, with that figure potentially growing to six million if rates drop to six percent. Cash-out refinances made up 59 percent of total refinance activity last quarter.

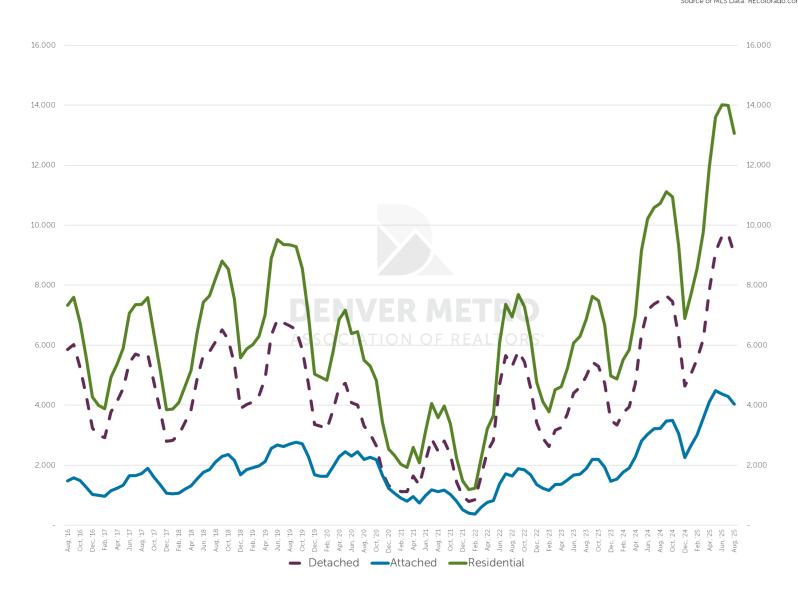
### **Quick Stats:**

- The average number of active listings for August is 15,321 (1985-2024).
- The record-high for August was set in 2006 with 31,664 listings, while the record-low was set in 2021 with 3,582 listings.
- Historically, active listings decrease by an average of 1.15 percent from July to August. A decrease of 6.69 percent this August represents a steeper than average decline—about six times the typical July-to-August drop (5.54 percentage points larger than the norm).



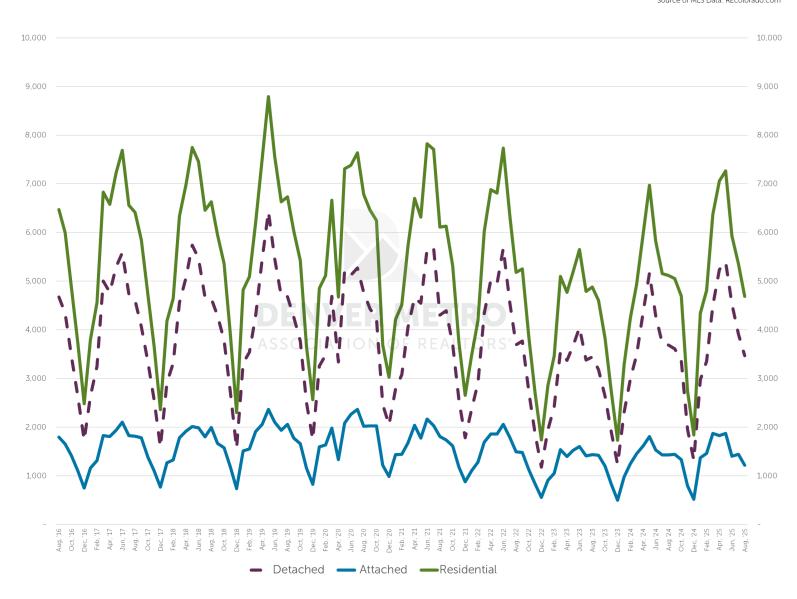


## **Active Listings at Month's End**



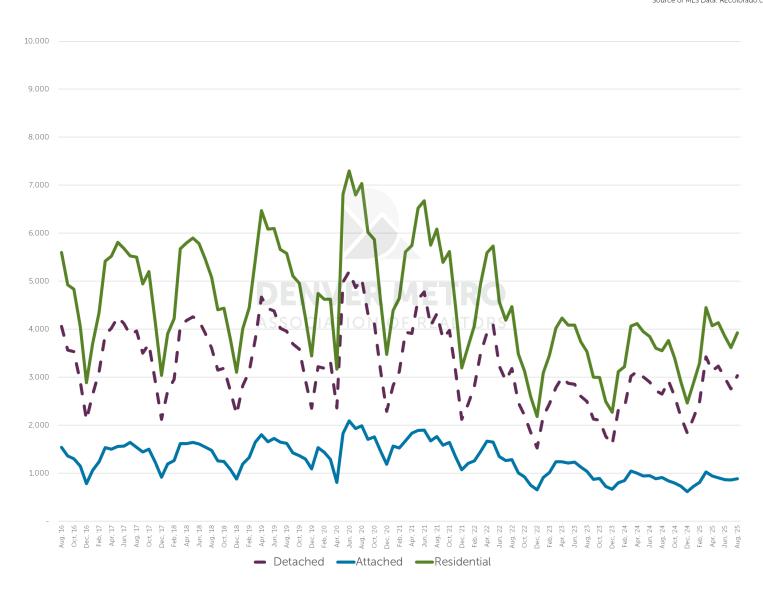


## **New Listings**





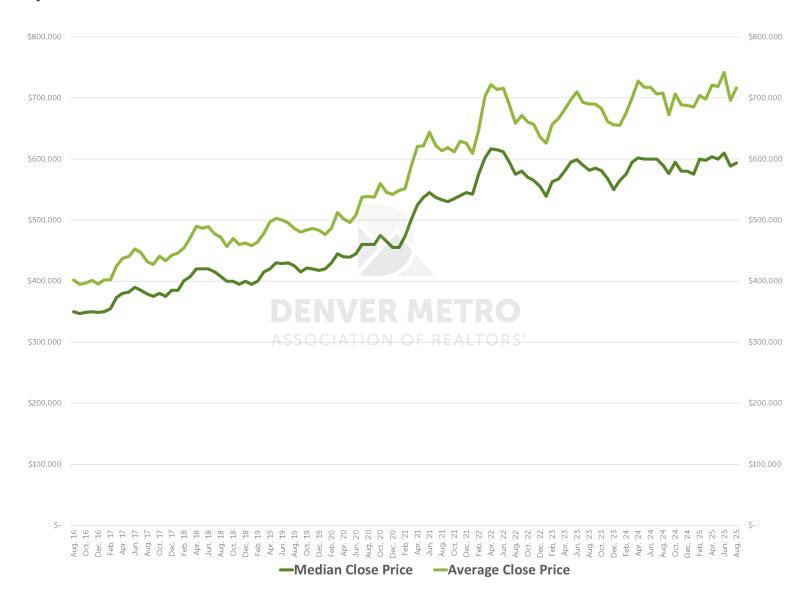
## **Pending Sales**





### Residential Median + Average Close Price

10-year view

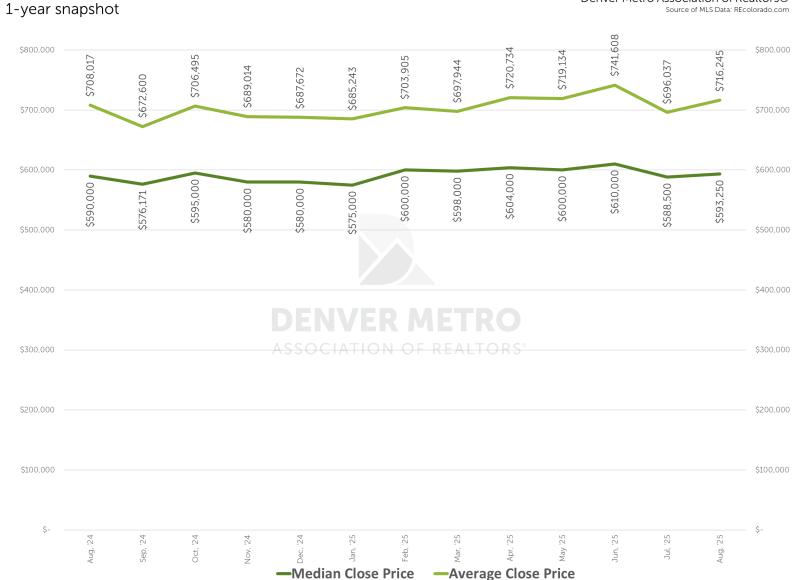




## Residential Median + Average Close Price

DMAR Market Trends | August 2025 Denver Metro Association of Realtors®



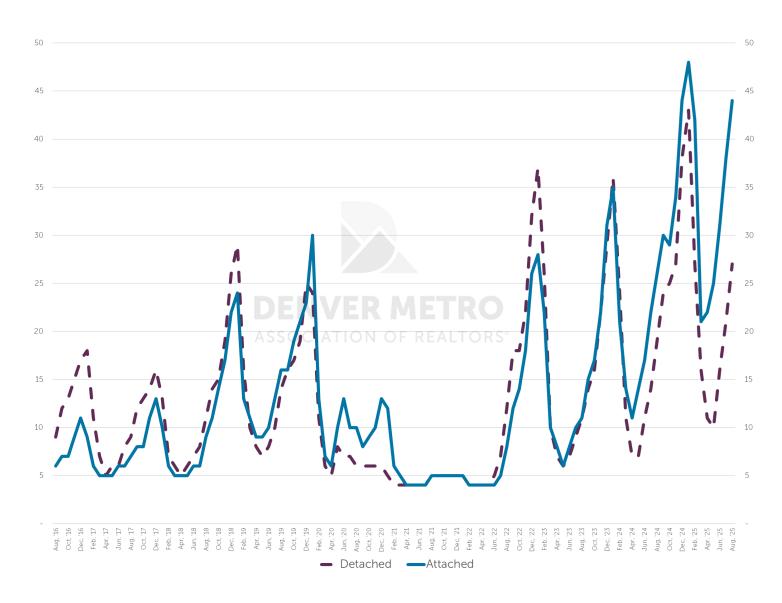




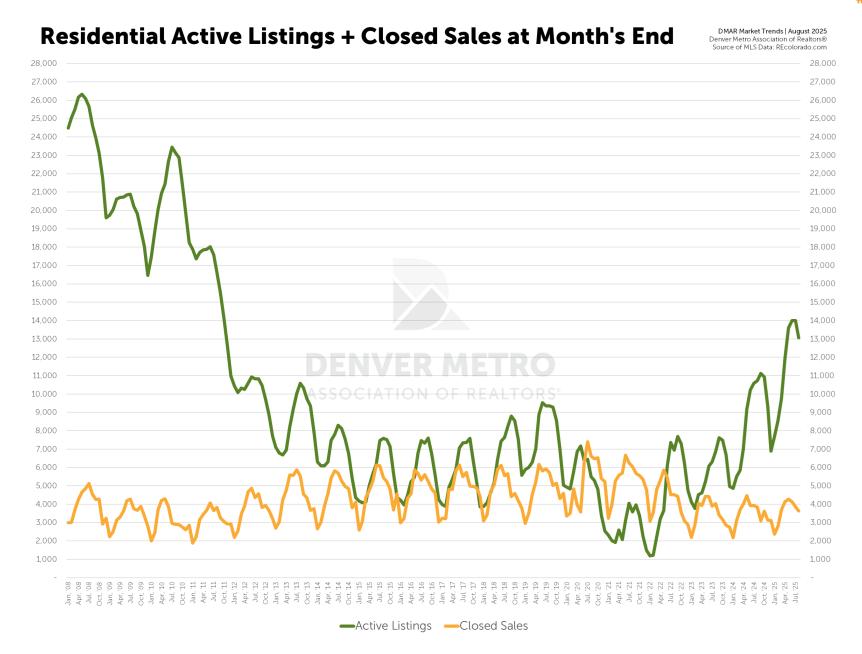
## **Median Days in MLS**

### DMAR Market Trends | August 2025 Denver Metro Association of Realtors®

Source of MLS Data: REcolorado.com









# August Data Year-to-Date | 2025 to 2021

	YTD 2025		YTD 2024		YTD 2023		YTD 2022	YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)												
Active Listings at Month's End	13,059		10,724		6,858		6,939	3,582	21.77%	90.42%	88.20%	264.57%
New Listings	45,868		41,515		36,709		46,674	48,460	10.49%	24.95%	-1.73%	-5.35%
Closed	29,007		29,195		29,843		37,075	42,746	-0.64%	-2.80%	-21.76%	-32.14%
Close Price - Average	\$ 712,280	\$	704,771	\$	682,114	\$	689,281	\$ 608,012	1.07%	4.42%	3.34%	17.15%
Close Price - Median	\$ 599,000	\$	595,000	\$	580,000	\$	598,702	\$ 520,078	0.67%	3.28%	0.05%	15.18%
Sales Volume	\$ 20,661,093,388	\$	20,575,802,563	\$	20,356,324,235	\$	25,555,105,013	\$ 25,990,080,271	0.41%	1.50%	-19.15%	-20.50%
Days in MLS - Average	43		34		30		12	14	26.47%	43.33%	258.33%	207.14%
Days in MLS - Median	21		14		10		4	4	50.00%	110.00%	425.00%	425.00%
Close-Price-to-List-Price Ratio	98.99%		99.36%		99.77%		103.72%	103.70%	-0.37%	-0.78%	-4.56%	-4.54%
Detached												
Active Listings at Month's End	9,025		7,497		4,970		5,298	2,469	20.38%	81.59%	70.35%	265.53%
New Listings	33,380		30,023		27,074		34,734	35,406	11.18%	23.29%	-3.90%	-5.72%
Closed	22,276		21,976		21,918		26,703	30,723	1.37%	1.63%	-16.58%	-27.49%
Close Price - Average	\$ 794,400	\$	785,771	\$	765,175	\$	779,962	\$ 685,656	1.10%	3.82%	1.85%	15.86%
Close Price - Median	\$ 653,509	\$	650,000	\$	635,000	\$	654,000	\$ 575,000	0.54%	2.91%	-0.08%	13.65%
Sales Volume	\$ 17,696,059,630	\$ :	17,268,092,603	\$	16,771,113,869	\$	20,827,325,036	\$ 21,065,412,651	2.48%	5.52%	-15.03%	-15.99%
Days in MLS - Average	40		34		31		13	12	17.65%	29.03%	207.69%	233.33%
Days in MLS - Median	18		A C 13		CIATIO <sup>10</sup>		OF DEAD	ODC° 4	38.46%	80.00%	260.00%	350.00%
Close-Price-to-List-Price Ratio	99.09%		99.44%	$\cup$	99.77%	· '	103.79%	104.22%	-0.35%	-0.68%	-4.53%	-4.92%
Attached												
Active Listings at Month's End	4,034		3,227		1,888		1,641	1,113	25.01%	113.67%	145.83%	262.44%
New Listings	12,488		11,492		9,635		11,940	13,054	8.67%	29.61%	4.59%	-4.34%
Closed	6,731		7,219		7,925		10,372	12,023	-6.76%	-15.07%	-35.10%	-44.02%
Close Price - Average	\$ 440,504	\$	458,195	\$	452,392	\$	455,821	\$ 409,604	-3.86%	-2.63%	-3.36%	7.54%
Close Price - Median	\$ 395,000	\$	405,000	\$	399,900	\$	406,000	\$ 352,000	-2.47%	-1.23%	-2.71%	12.22%
Sales Volume	\$ 2,965,033,758	\$	3,307,709,960	\$	3,585,210,366	\$	4,727,779,977	\$ 4,924,667,620	-10.36%	-17.30%	-37.28%	-39.79%
Days in MLS - Average	53		36		27		12	20	47.22%	96.30%	341.67%	165.00%
Days in MLS - Median	32		18		9		4	5	77.78%	255.56%	700.00%	540.00%
Close-Price-to-List-Price Ratio	98.64%		99.10%		99.77%		103.54%	102.38%	-0.46%	-1.13%	-4.73%	-3.65%



## **Market Trends**

	Price Range		Detached			Attached	
		Closed	Active	моі	Closed	Active	MOI
	\$0 to \$299,999	22	64	2.91	215	1,084	5.04
tory	\$300,000 to \$499,999	515	1,364	2.65	400	1,852	4.63
Ven	\$500,000 to \$749,999	1,235	3,575	2.89	158	763	4.83
Months of Inventory	\$750,000 to \$999,999	536	1,892	3.53	29	188	6.48
t hs	\$1,000,000 to \$1,499,999	306	1,112	3.63	20	75	3.75
Mo	\$1,500,000 to \$1,999,999	109	453	4.16	5	43	8.60
	\$2,000,000 and over	80	565	7.06	6	29	4.83
	TOTALS	2,803	9,025	3.22	833	4,034	4.84
	Price Range	Deta	ched	% change	Atta	ched	% change
		Closed Aug. 2025	Closed Jul. 2025		Closed Aug. 2025	Closed Jul. 2025	
	\$0 to \$299,999	22	33	-33.33%	215	219	-1.83%
ıţ	\$300,000 to \$499,999	515	559	-7.87%	400	447	-10.51%
Month-Over-Month	\$500,000 to \$749,999	1,235	1,303	-5.22%	158	175	-9.71%
Š	\$750,000 to \$999,999	536	573	-6.46%	29	37	-21.62%
늁	\$1,000,000 to \$1,499,999	306	320	-4.38%	20	8	150.00%
₩ W	\$1,500,000 to \$1,999,999	109	103	5.83%	5	7	-28.57%
	\$2,000,000 and over	A80S	OCIATION77	F REA 3.90%	RS° 6	-	-
	TOTALS	2,803	2,968	-5.56%	833	893	-6.72%
	Price Range	Deta	ched	% change	Atta	ched	% change
		YTD Aug. 2025	YTD Aug. 2024		YTD Aug. 2025	YTD Aug. 2024	
	\$0 to \$299,999	177	151	17.22%	1,527	1,430	6.78%
<u>a</u>	\$300,000 to \$499,999	3,972	3,751	5.89%	3,399	3,707	-8.31%
Year-Over-Year	\$500,000 to \$749,999	10,013	10,293	-2.72%	1,381	1,555	-11.19%
å	\$750,000 to \$999,999	4,372	4,287	1.98%	261	311	-16.08%
a F	\$1,000,000 to \$1,499,999	2,318	2,157	7.46%	104	141	-26.24%
_	\$1,500,000 to \$1,999,999	749	722	3.74%	33	49	-32.65%
	\$2,000,000 and over	675	615	9.76%	26	26	0.00%
	TOTALS	22,276	21,976	1.37%	6,731	7,219	-6.76%



# **Properties Sold for \$1 Million or More**

	Aug. 2025	Jul.	2025	Aug. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)						
New Listings	650		741	630	-12.28%	3.17%
Pending	494		487	428	1.44%	15.42%
Closed	526		515	505	2.14%	4.16%
Sales Volume	\$ 849,143,396	\$ 79	7,722,001	\$ 834,943,870	6.45%	1.70%
Days in MLS - Average	51		41	46	24.39%	10.87%
Days in MLS - Median	34		22	25	54.55%	36.00%
Close-Price-to-List-Price Ratio	97.40%		97.64%	97.70%	-0.25%	-0.31%
PSF Total	\$ 371	\$	364	\$ 381	1.92%	-2.62%
Detached						
New Listings	606		696	597	-12.93%	1.51%
Pending	466		460	400	1.30%	16.50%
Closed	495		500	479	-1.00%	3.34%
Sales Volume	\$ 798,585,896	\$ 77	6,896,501	\$ 788,287,611	2.79%	1.31%
Days in MLS - Average	51		41	46	24.39%	10.87%
Days in MLS - Median	34		22	25	54.55%	36.00%
Close-Price-to-List-Price Ratio	97.45%		97.63%	97.61%	-0.18%	-0.16%
PSF Total	\$ Δ < < < 353	\$0N0	360	\$ DRS° 369	-1.94%	-4.34%
Attached						
New Listings	44		45	33	-2.22%	33.33%
Pending	28		27	28	3.70%	0.00%
Closed	31		15	26	106.67%	19.23%
Sales Volume	\$ 50,557,500	\$ 20	0,825,500	\$ 46,656,259	142.77%	8.36%
Days in MLS - Average	51		40	59	27.50%	-13.56%
Days in MLS - Median	34		17	12	100.00%	183.33%
Close-Price-to-List-Price Ratio	96.49%		97.90%	99.36%	-1.44%	-2.89%
PSF Total	\$ 657	\$	499	\$ 615	31.66%	6.83%



# **Properties Sold for \$1 Million or More**

	YTD 2025	YTD 2024	YTD 2023	YTD 2022	YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)									
New Listings	6,728	5,766	4,851	5,251	3,953	16.68%	38.69%	28.13%	70.20%
Pending	3,950	3,666	3,278	3,812	3,356	7.75%	20.50%	3.62%	17.70%
Closed	3,905	3,710	3,318	4,311	3,605	5.26%	17.69%	-9.42%	8.32%
Sales Volume	\$ 6,331,539,105	\$ 5,998,658,402	\$ 5,438,293,793	\$ 6,816,363,119	\$ 5,735,700,380	5.55%	16.43%	-7.11%	10.39%
Days in MLS - Average	44	40	33	18	32	10.00%	33.33%	144.44%	37.50%
Days in MLS - Median	16	14	9	4	5	14.29%	77.78%	300.00%	220.00%
Close-Price-to-List-Price Ratio	98.18%	98.44%	99.18%	104.61%	102.19%	-0.26%	-1.01%	-6.15%	-3.92%
PSF Total	\$ 379	\$ 381	\$ 386	\$ 394	\$ 365	-0.52%	-1.81%	-3.81%	3.84%
Detached									
New Listings	6,351	5,401	4,490	4,892	3,574	17.59%	41.45%	29.82%	77.70%
Pending	3,781	3,459	3,064	3,562	3,090	9.31%	23.40%	6.15%	22.36%
Closed	3,742	3,494	3,101	4,044	3,318	7.10%	20.67%	-7.47%	12.78%
Sales Volume	\$ 6,074,219,188	\$ 5,656,813,154	\$ 5,102,573,674	\$ 6,413,304,552	\$ 5,292,930,872	7.38%	19.04%	-5.29%	14.76%
Days in MLS - Average	44	40	32	17	28	10.00%	37.50%	158.82%	57.14%
Days in MLS - Median	16	14	9	4	5	14.29%	77.78%	300.00%	220.00%
Close-Price-to-List-Price Ratio	98.21%	98.46%	99.26%	104.81%	102.48%	-0.25%	-1.06%	-6.30%	-4.17%
PSF Total	\$ 369	\$ 370	\$ 371	\$ 379	\$ 342	-0.27%	-0.54%	-2.64%	7.89%
Attached									
New Listings	377	ASS (365)	361	REALT 359	379	3.29%	4.43%	5.01%	-0.53%
Pending	169	207	214	250	266	-18.36%	-21.03%	-32.40%	-36.47%
Closed	163	216	217	267	287	-24.54%	-24.88%	-38.95%	-43.21%
Sales Volume	\$ 257,319,917	\$ 341,845,248	\$ 335,720,119	\$ 403,058,567	\$ 442,769,508	-24.73%	-23.35%	-36.16%	-41.88%
Days in MLS - Average	49	46	46	39	70	6.52%	6.52%	25.64%	-30.00%
Days in MLS - Median	18	16	14	5	14	12.50%	28.57%	260.00%	28.57%
Close-Price-to-List-Price Ratio	97.57%	97.98%	97.95%	101.52%	98.84%	-0.42%	-0.39%	-3.89%	-1.28%
PSF Total	\$ 603	\$ 565	\$ 589	\$ 623	\$ 636	6.73%	2.38%	-3.21%	-5.19%



# Properties Sold Between \$750,000 and \$999,999

	Aug. 2025		Jul. 2025	Aug. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)						
New Listings	742		841	814	-11.77%	-8.85%
Pending	614		592	527	3.72%	16.51%
Closed	565		610	588	-7.38%	-3.91%
Sales Volume	\$ 481,276,652	\$	517,462,161	\$ 499,706,582	-6.99%	-3.69%
Days in MLS - Average	46		37	34	24.32%	35.29%
Days in MLS - Median	31		22	19	40.91%	63.16%
Close-Price-to-List-Price Ratio	98.60%		98.82%	99.10%	-0.22%	-0.50%
PSF Total	\$ 285	\$	279	\$ 286	2.15%	-0.35%
Detached						
New Listings	673		787	739	-14.49%	-8.93%
Pending	570		559	497	1.97%	14.69%
Closed	536		573	551	-6.46%	-2.72%
Sales Volume	\$ 456,776,804	\$	485,867,361	\$ 468,652,183	-5.99%	-2.53%
Days in MLS - Average	46		35	34	31.43%	35.29%
Days in MLS - Median	31		21	19	47.62%	63.16%
Close-Price-to-List-Price Ratio	98.61%		98.86%	99.09%	-0.25%	-0.48%
PSF Total	\$ ASSO (278)	\$0	ON OF R 269L	\$ ORS° 276	3.35%	0.72%
Attached						
New Listings	69		54	75	27.78%	-8.00%
Pending	44		33	30	33.33%	46.67%
Closed	29		37	37	-21.62%	-21.62%
Sales Volume	\$ 24,499,848	\$	31,594,800	\$ 31,054,399	-22.46%	-21.11%
Days in MLS - Average	51		65	39	-21.54%	30.77%
Days in MLS - Median	33		39	22	-15.38%	50.00%
Close-Price-to-List-Price Ratio	98.44%		98.25%	99.15%	0.19%	-0.72%
PSF Total	\$ 415	\$	431	\$ 426	-3.71%	-2.58%



# Properties Sold Between \$750,000 and \$999,999

	YTD 2025	YTD 2024		YTD 2023		YTD 2022		YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)												
New Listings	7,482	6,720		5,801		7,262		5,168	11.34%	28.98%	3.03%	44.78%
Pending	4,877	4,734		4,533		5,537		4,549	3.02%	7.59%	-11.92%	7.21%
Closed	4,633	4,598		4,313		5,754		4,533	0.76%	7.42%	-19.48%	2.21%
Sales Volume	\$ 3,943,994,125	\$ 3,900,912,907	\$	3,652,274,698	\$ .	4,874,294,842	\$	3,844,432,100	1.10%	7.99%	-19.09%	2.59%
Days in MLS - Average	40	34		31		14		16	17.65%	29.03%	185.71%	150.00%
Days in MLS - Median	18	12		10		5		4	50.00%	80.00%	260.00%	350.00%
Close-Price-to-List-Price Ratio	99.18%	99.60%		99.75%		103.97%		103.69%	-0.42%	-0.57%	-4.61%	-4.35%
PSF Total	\$ 284	\$ 288	\$	287	\$	301	\$	277	-1.39%	-1.05%	-5.65%	2.53%
Detached												
New Listings	6,930	6,160		5,348		6,745		4,677	12.50%	29.58%	2.74%	48.17%
Pending	4,602	4,419		4,212		5,138		4,134	4.14%	9.26%	-10.43%	11.32%
Closed	4,372	4,287		3,992		5,281		4,136	1.98%	9.52%	-17.21%	5.71%
Sales Volume	\$ 3,723,077,859	\$ 3,639,160,069	\$ 3	3,382,909,404	\$ .	4,475,854,620	\$	3,507,721,550	2.31%	10.06%	-16.82%	6.14%
Days in MLS - Average	39	34		31		13		13	14.71%	25.81%	200.00%	200.00%
Days in MLS - Median	17	12		11		5		4	41.67%	54.55%	240.00%	325.00%
Close-Price-to-List-Price Ratio	99.22%	99.61%		99.75%		104.07%		103.98%	-0.39%	-0.53%	-4.66%	-4.58%
PSF Total	\$ 275	\$ 277	\$	274	\$	286	\$	263	-0.72%	0.36%	-3.85%	4.56%
Attached												
New Listings	552	A S S C560	Α	453	- 1	EAL 517	(5	491	-1.43%	21.85%	6.77%	12.42%
Pending	275	315		321		399		415	-12.70%	-14.33%	-31.08%	-33.73%
Closed	261	311		321		473		397	-16.08%	-18.69%	-44.82%	-34.26%
Sales Volume	\$ 220,916,266	\$ 261,752,838	\$	269,365,294	\$	398,440,222	\$	336,710,550	-15.60%	-17.99%	-44.55%	-34.39%
Days in MLS - Average	57	42		30		23		47	35.71%	90.00%	147.83%	21.28%
Days in MLS - Median	28	13		9		5		10	115.38%	211.11%	460.00%	180.00%
Close-Price-to-List-Price Ratio	98.54%	99.39%		99.70%		102.91%		100.67%	-0.86%	-1.16%	-4.25%	-2.12%
PSF Total	\$ 427	\$ 442	\$	441	\$	464	\$	423	-3.39%	-3.17%	-7.97%	0.95%



# Properties Sold Between \$500,000 and \$749,999

	Aug. 2025	Jul. 2025	Aug. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)					
New Listings	1,777	1,972	1,987	-9.89%	-10.57%
Pending	1,519	1,379	1,449	10.15%	4.83%
Closed	1,393	1,478	1,503	-5.75%	-7.32%
Sales Volume	\$ 841,669,919	\$ 897,904,511	\$ 916,042,587	-6.26%	-8.12%
Days in MLS - Average	43	38	35	13.16%	22.86%
Days in MLS - Median	28	24	20	16.67%	40.00%
Close-Price-to-List-Price Ratio	99.05%	99.16%	99.32%	-0.11%	-0.27%
PSF Total	\$ 272	\$ 277	\$ 274	-1.81%	-0.73%
Detached					
New Listings	1,552	1,688	1,678	-8.06%	-7.51%
Pending	1,365	1,229	1,255	11.07%	8.76%
Closed	1,235	1,303	1,326	-5.22%	-6.86%
Sales Volume	\$ 749,973,515	\$ 795,227,950	\$ 812,110,684	-5.69%	-7.65%
Days in MLS - Average	41	37	35	10.81%	17.14%
Days in MLS - Median	27	23	19	17.39%	42.11%
Close-Price-to-List-Price Ratio	99.12%	99.21%	99.38%	-0.09%	-0.26%
PSF Total	\$ 264	\$ 271	\$ 267	-2.58%	-1.12%
Attached					
New Listings	225	284	309	-20.77%	-27.18%
Pending	154	150	194	2.67%	-20.62%
Closed	158	175	177	-9.71%	-10.73%
Sales Volume	\$ 91,696,404	\$ 102,676,561	\$ 103,931,903	-10.69%	-11.77%
Days in MLS - Average	58	48	40	20.83%	45.00%
Days in MLS - Median	46	36	26	27.78%	76.92%
Close-Price-to-List-Price Ratio	98.43%	98.75%	98.87%	-0.32%	-0.45%
PSF Total	\$ 329	\$ 324	\$ 325	1.54%	1.23%



# Properties Sold Between \$500,000 and \$749,999

	YTD 2025	YTD 2024	YTD 2023		YTD 2022	YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)										
New Listings	16,988	15,980	15,473		19,178	16,207	6.31%	9.79%	-11.42%	4.82%
Pending	11,675	11,871	12,201		15,025	14,599	-1.65%	-4.31%	-22.30%	-20.03%
Closed	11,394	11,848	12,251		15,628	15,354	-3.83%	-7.00%	-27.09%	-25.79%
Sales Volume	\$ 6,938,357,653	\$ 7,196,732,649	\$ 7,440,917,288	\$	9,538,186,366	\$ 9,224,694,122	-3.59%	-6.75%	-27.26%	-24.78%
Days in MLS - Average	41	34	32		12	11	20.59%	28.13%	241.67%	272.73%
Days in MLS - Median	20	14	11		5	4	42.86%	81.82%	300.00%	400.00%
Close-Price-to-List-Price Ratio	99.43%	99.75%	99.97%	6	103.72%	104.52%	-0.32%	-0.54%	-4.14%	-4.87%
PSF Total	\$ 277	\$ 280	\$ 277	\$	296	\$ 260	-1.07%	0.00%	-6.42%	6.54%
Detached										
New Listings	14,376	13,395	13,395		16,696	14,328	7.32%	7.32%	-13.90%	0.34%
Pending	10,273	10,270	10,577		13,037	12,854	0.03%	-2.87%	-21.20%	-20.08%
Closed	10,013	10,293	10,623		13,368	13,563	-2.72%	-5.74%	-25.10%	-26.17%
Sales Volume	\$ 6,126,625,655	\$ 6,290,028,834	\$ 6,478,502,874	\$	8,205,333,294	\$ 8,162,854,250	-2.60%	-5.43%	-25.33%	-24.95%
Days in MLS - Average	40	33	32		12	9	21.21%	25.00%	233.33%	344.44%
Days in MLS - Median	19	13	10		5	4	46.15%	90.00%	280.00%	375.00%
Close-Price-to-List-Price Ratio	99.51%	99.81%	100.019	6	103.76%	104.86%	-0.30%	-0.50%	-4.10%	-5.10%
PSF Total	\$ 269	\$ 271	\$ 265	\$	283	\$ 244	-0.74%	1.51%	-4.95%	10.25%
Attached										
New Listings	2,612	2,585	2,078		2,482	1,879	1.04%	25.70%	5.24%	39.01%
Pending	1,402	1,601	1,624		1,988	1,745	-12.43%	-13.67%	-29.48%	-19.66%
Closed	1,381	1,555	1,628		2,260	1,791	-11.19%	-15.17%	-38.89%	-22.89%
Sales Volume	\$ 811,731,998	\$ 906,703,815	\$ 962,414,414	\$	1,332,853,072	\$ 1,061,839,872	-10.47%	-15.66%	-39.10%	-23.55%
Days in MLS - Average	47	41	34		14	27	14.63%	38.24%	235.71%	74.07%
Days in MLS - Median	29	18	13		4	5	61.11%	123.08%	625.00%	480.00%
Close-Price-to-List-Price Ratio	98.91%	99.38%	99.75%	6	103.47%	101.94%	-0.47%	-0.84%	-4.41%	-2.97%
PSF Total	\$ 336	\$ 341	\$ 354	\$	368	\$ 382	-1.47%	-5.08%	-8.70%	-12.04%