Local Market Update for January 2021











Second Congressional District



| Single Family | January | | | Year to Date | | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2020 | 2021 | Percent Change from Previous Year | Thru 01-2020 | Thru 01-2021 | Percent Change from Previous Year | |
| New Listings | 904 | 787 | - 12.9% | 904 | 787 | - 12.9% | |
| Sold Listings | 639 | 587 | - 8.1% | 639 | 587 | - 8.1% | |
| Median Sales Price* | \$475,000 | \$525,000 | + 10.5% | \$475,000 | \$525,000 | + 10.5% | |
| Average Sales Price* | \$651,419 | \$790,440 | + 21.3% | \$651,419 | \$790,440 | + 21.3% | |
| Percent of List Price Received* | 98.4% | 100.6% | + 2.2% | 98.4% | 100.6% | + 2.2% | |
| Days on Market Until Sale | 57 | 37 | - 35.1% | 57 | 37 | - 35.1% | |
| Inventory of Homes for Sale | 2,005 | 696 | - 65.3% | | | | |
| Months Supply of Inventory | 2.0 | 0.6 | - 70.0% | | | | |

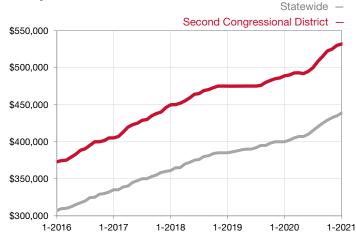
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | January | | | Year to Date | | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2020 | 2021 | Percent Change from Previous Year | Thru 01-2020 | Thru 01-2021 | Percent Change from Previous Year | |
| New Listings | 492 | 590 | + 19.9% | 492 | 590 | + 19.9% | |
| Sold Listings | 326 | 362 | + 11.0% | 326 | 362 | + 11.0% | |
| Median Sales Price* | \$377,750 | \$430,024 | + 13.8% | \$377,750 | \$430,024 | + 13.8% | |
| Average Sales Price* | \$589,291 | \$611,093 | + 3.7% | \$589,291 | \$611,093 | + 3.7% | |
| Percent of List Price Received* | 98.1% | 99.3% | + 1.2% | 98.1% | 99.3% | + 1.2% | |
| Days on Market Until Sale | 76 | 47 | - 38.2% | 76 | 47 | - 38.2% | |
| Inventory of Homes for Sale | 1,512 | 703 | - 53.5% | | | | |
| Months Supply of Inventory | 3.1 | 1.3 | - 58.1% | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

